

Synergy House, Manchester Science Park, Manchester

Associated Network Solutions

Brief

BE Group acquired 5200 sqft of Synergy House in 1999, on behalf of ANS. BE Group was instructed to either renew ANS's existing lease or find an alternative freehold property for them.

Activities

Searched for alternative premises for the client and put together a short-list of properties including costs, as well as viewing various offices with them.

Continued the lease renewal process in tandem, and carried out negotiations with the landlord on terms such as rental levels, car parking spaces, lease term and dilapidations.

Outcome

BE Group successfully renegotiated the renewal of the lease on behalf of ANS. In total, the savings made by the client was 25 percent against the landlord's initial proposal.

