

Unit A, Anchorage Court, Altrincham

MKS Instruments

Brief

Further to a successful acquisition of a 5500 sqft office building for MKS Instruments, BE Group was appointed to act on their behalf in their recent rent review.

BE Group's aim was to get the rent as low as possible using comparable evidence and interpretation of restrictive clauses within the lease.

Activities

- Property inspection and measurement
- Comprehensive market report on all relevant buildings in the area
- Lease analysis and interpretation of the rent review clauses
- Negotiations with the landlord's agent
- Advise on third party determination and potential consequences of this.

Outcome

BE Group secured a significant reduction in the rent proposed by the landlord, which equated to a 20 percent saving per annum for MKS Instruments.

